# Vivian Soe Wathan

# Singapore | +65-9057-6100 | soewathan.ygn@gmail.com

## **EDUCATION**

## University of Newcastle, Australia

Singapore Campus

Bachelor of Communication, double major in Public Relations and News Media

August, 2025

# University of West Yangon Technological University

Bachelor of Electronic Engineering

Yangon, Myanmar January, 2020

## **EXPERIENCE**

MCIX AGENCY Yangon, Myanmar

### Senior Account Executive | Senior Client Representative

Nov 2022 - Aug 2023

- Acted as the primary point of contact for clients, making sure communication was smooth and everything stayed on track with campaign schedules, budgets, and goals.
- · Worked with brand strategists on pitch decks and proposals, contributing creative insights and presentation polish.
- · Managed paid ad campaigns across Facebook, Google, and LinkedIn for long-term social media retainer clients.
- · Supervised the creation of content like animations and videos, ensuring high quality, consistency, and timely delivery.
- · Mentored junior team members, promoting a collaborative, supportive work culture and encouraging growth through feedback and shared learning.

# Performance Marketing Specialist (Seasonal Role)

Nov 2022 - Aug 2023

- Stepped in during a gap in the digital team, leading paid media strategy with agility and precision.
- Revived underperforming brands through targeted ad campaigns, transforming low-engagement accounts into high-performing assets.
- · Designed and pitched paid media strategies that fit client goals, budgets, and audience needs.
- · Calculated and tracked KPIs including CTR, and conversion rates to ensure campaigns met client expectations.

### BLACK, WHITE AND GRAY CREATIVE AGENCY

Yangon, Myanmar Nov 2022 - Aug 2023

- Senior Account Executive | Senior Client Representative
  - Responsibilities closely align with my role at MCIX Agency.
  - · Managed client communication, campaign planning, budgeting, and performance reporting for social media retainer accounts.
  - · Led Facebook ad campaigns from strategic setup to monitoring and optimization, ensuring alignment with client KPIs.
  - $\bullet \ \ Delivered \ monthly \ progress \ reports \ with \ actionable \ insights \ to \ foster \ transparency \ and \ trust \ with \ clients.$
  - Contributed digital strategy to pitch decks and presentations, playing a role in securing new business.
  - · Collaborated cross-functionally to ensure campaigns met timelines and deliverables with precision and creativity.

## **BEYOND 360 MARKETING TECHNOLOGY FIRM**

Yangon, Myanmar

### B2B Account Manager

Dec 2020 - Aug 2021

- Managed B2B client relationships, helping them use HubSpot CRM for business growth.
- · Served as the main contact for clients, handling their requests and changes.
- · Led strategy workshops with clients and team experts to create marketing plans.
- Worked with teams to deliver marketing strategies that matched client goals.
- · Conducted training sessions and onboarding for clients, ensuring they felt confident using HubSpot effectively.

# Account Executive

Jun 2020 - Dec 2020

- Handled product photography for digital marketing campaigns.
- Mentored junior account executives, helping them grow in their roles.
- Created content calendars and developed social media creatives and copies for 5+ clients.
- Developed and managed digital media plans to meet client goals on platforms like Facebook.
- Researched ways to grow followers, increase engagement, and stay updated on digital marketing trends.
- Provided strategic recommendations and analysis to improve campaign performance.

# Soial Media Executive

Apr 2020 - May 2020

- Oversaw media planning, including budgeting, costs, and resource allocation.
- Led brainstorming sessions to create marketing campaigns that build brand awareness.
- · Managed internal processes for creative development, project management, and campaign delivery.
- Handled multiple projects and timelines, setting clear expectations and communication.
- · Developed engaging and newsworthy storylines, pitching them to clients.

## Digita Media Buyer Internship

Apr 2020 - May 2020

- · Assisted with social media planning, campaign management, and tracking analytics
- Gained hands-on experience with Facebook tools like Business Suite and Ads Manager
- · Participated in brainstorming sessions to develop campaign strategies
- · Analyzed data to ensure accuracy in reporting and campaign results
- · Gained experience in digital content publishing and distribution via HubSpot CRM
- Developed knowledge in lead generation and email marketing campaigns using HubSpot CRM

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### EXPERIENCE CONT'D

# BIM ADVANCED TECHNOLOGY SERVICES

Yangon, Myanmar

IT Project Coordinator Internship

Aug 2019 - Oct 2019

- Gained valuable experience in workplace ethics and project management
- · Assisted in coordinating project timelines, ensuring tasks were completed on schedule
- · Supported team members by organizing resources and maintaining clear communication

# **CREATIVE PROJECTS**

# **Class Living - Live Client**

Singapore

Student Group Leader

Jan 2025 - Apr 2025

- Led a student team on a project with Class Living, a social-driven enterprise in Singapore
- Our team was selected for all deliverables except those assigned to every group, competing against 5 other teams
- Delivered the following project outputs:
  - ▶ 1-minute event opening video
  - ▶ Posters and promotional reels
  - ▶ Podcast production
  - ► Social media strategy (8–10 posts + hashtags)
  - ► Ezine/newsletter write-up
  - ▶ Student showcase content

### SKILLS AND CERTIFICATIONS

Skills: Digital Marketing, Content Creation, Project Management, Client Relations, Data Analysis, Creative Development, Journalism, Public Relations, Problem Solving, Time Management, Social Media Strategy, Paid Media Campaigns, SEO & SEM, Email Marketing, Marketing Automation, Campaign Reporting, Photography, Video Production, Copywriting, Visual Design, Team Coordination, Client Onboarding, Analytics, Branding, Influencer Outreach, Media Relations, Crisis Communications, Press Releases, A/B Testing, Lead Generation.

### **Certifications:**

- The Fundamentals of Digital Marketing Google Digital Garage
- HubSpot Inbound Certified HubSpot
- Delivering Client Success HubSpot
- · Guided Client Onboarding Certified HubSpot
- HubSpot Sales Software Certified HubSpot
- HubSpot Marketing Software Certified HubSpot
- Facebook Certified Digital Marketing Associate Facebook

### ADDITIONAL INFORMATION

- Open to remote work opportunities and flexible work arrangements
- Available for travel as needed for client meetings or project requirements
- Comfortable working across different time zones and managing virtual teams

# **ONLINE PRESENCE:**

- · https://soewathan.com
- · www.linkedin.com/in/soewathan